



2021 AJSA Regional and National Classic Rules

I. Registration, Entries and Fees

1. Each contestant must submit an entry and the required associated fees online by the corresponding entry deadline(s) in order to participate in an AJSA Regional or National Classic.
2. All entries must be completed online through ASA's Herdbook Services (herdbook.org).
3. In order to compete in the Cattle Show and/or Showmanship, each contestant must compete in a minimum of four of the five educational contests. Participants will designate the contests in which they intend to participate at the time of entry.
4. Contestants are allowed to enter up to nine unique head. However, each contestant may bring and exhibit a maximum of six head at the 2021 Regional and National Classics.
 - a. At National Classic, an animal that qualifies for the Bred & Owned division may be entered and shown in both shows (Owned and Bred & Owned). In this instance, that animal counts as only one head. At the Regional Classics, an animal that qualifies for Bred & Owned status may be entered in either the Bred & Owned Show or the Owned Show, but not both.
 - b. Animals being entered in both the Bred & Owned Show and the Owned Show at National Classic will incur separate fees for each show.
 - c. A cow/calf pair counts as only one entry, provided the calf is not being shown in an individual class.
 - d. Every animal must be registered with ASA prior to registration for the AJSA Classics.
 - i. If DNA requirements for an entry have not been completed prior to registration, the animal must be placed on file in the database, assigned a pseudo-number, and DNA must be received and recorded at an approved ASA lab.
 - ii. Any DNA issues must be resolved and the animal must be registered prior to event check-in.
 - e. Stall space will be provided for the number of animals entered, up to six entries. No additional stall space will be available for purchase.
 - f. Entry fees must be paid for each contestant and for all cattle entered. No refunds will be issued.
 - g. No substitutions will be accepted, except as otherwise noted in Section VII, Item 19.
5. The entry deadline for all 2021 AJSA Classics is 4:30 pm MDT on Thursday, April 29. Entry fees are located within each AJSA Classic schedule.
 - a. Late entries will be allowed until 4:30 pm MDT on Wednesday, May 5. Registration and entry fees for the late entry period are doubled.
 - b. Entries will not be accepted after the late entry period has expired. No exceptions may be made.
6. Contestants must be current junior members of the American Simmental Association and in good standing at the time of online entry for entries to be accepted. Exceptions to this apply to eligible 22-year-old adult members, age as of January 1, 2021, as noted in Section II, Items 1b and 1c.

II. Eligibility

1. Each participant in the 2021 AJSA Classics must hold an individual membership with the American Simmental Association and have paid his/her annual service fee for the fiscal year(s).
 - a. Participants 21 years of age or younger as of January 1, 2021 must hold an active Junior Membership and have paid their annual service fee in the fiscal year(s) of participation.
 - b. Participants 22 years of age as of January 1, 2021 must have held an active Junior Membership in 2020 and must now hold an active Adult Membership. Participants must have paid their annual service fee in the fiscal year(s) of participation.
 - c. A grant of one additional year of junior eligibility to participants in their final year of eligibility in 2020 has been made due to circumstances caused by COVID-19. This additional year must be used in 2021. In subsequent years, age requirements will revert to junior members age 21 or younger, as of January 1 of the current year, who otherwise meet eligibility requirements.
2. Membership must be current, and the 2020-21 Annual Service Fee must be paid, before registering for Regional and National Classics. For National Classic, a new Annual Service Fee (for the 2021-22 fiscal year) must be paid at the time of Classic registration.
3. No participant will be discriminated against as a result of physical, emotional or mental handicap. The only requirement is to specify on the entry form any accommodations that need to be made.
4. Participants may compete in as many Regional Classics as they wish. However, they are only eligible for awards at the first two in which they compete.

III. Health Requirements for Cattle

1. All cattle must meet the health requirements for the state in which the event is held. Health inspection certificates issued by a participant's local veterinarian must bear each animal's ID, age, and breed description. Any and all questions regarding health requirements should be directed to your local or state veterinarian.
2. Cattle must be free of ringworm, warts, and any infectious disease.

IV. Individual Competition

1. At the 2021 Regional and National Classics, the Overall competition will be determined by points won in five of the seven events: Cattlemen's Quiz, Calvin Drake Genetic Evaluation Quiz, Judging Contest, Sales Talk, Public Speaking, Cattle Show and Showmanship.
 - a. To compete in the Cattle Show and/or Showmanship, contestants are required to participate in four of the following five educational competitions: Cattlemen's Quiz, Calvin Drake Genetic Evaluation Quiz, Judging Contest, Sales Talk and Public Speaking.
 - b. Contests must be completed at the scheduled times. A contestant's failure to do so may result in disqualification from that contest, and that contest will not count towards the education requirement to compete in the Cattle Show and/or Showmanship. Specific contest scheduling rules are detailed within the contest rules.
2. At each Regional Classic, points will be awarded to the Top 10 competitors in each age division in Cattlemen's Quiz, Calvin Drake Genetic Evaluation Quiz, Judging Contest, Sales Talk, Public Speaking and Showmanship, with the highest placing receiving ten points and each subsequent placing receiving one less point down to one point for 10th Place.
3. At National Classic, points will be awarded to the Top 20 competitors in each age division in Cattlemen's Quiz, Calvin Drake Genetic Evaluation Quiz, Judging Contest, Sales Talk, Public Speaking and Showmanship, with the highest placing receiving twenty points and each subsequent placing receiving one less point down to one point for 20th Place.
4. Regional Classic Cattle Show points will be issued as follows:
 - a. The Top 10 exhibitors in each qualifying division of the show will receive points based on their placing, with the Grand Champion receiving ten points and each subsequent placing receiving one less point down to one point for 10th Place.
 - b. The number of animals checked in for each cattle show division, either Bred & Owned or Owned, must equal 15% of the largest show or the points for that division will be reduced by 50%. In the divisions in which points are reduced, a maximum of five animals will be placed in the ring.
 - c. In the event a contestant has multiple entries earning Cattle Show points, only the points for the highest scoring entry will be used in tabulation of the Overall competition. The other animal(s) will still receive recognition and awards.
5. National Classic Cattle Show points will be issued as follows:
 - a. The Top 20 exhibitors in each qualifying division of the show will receive points based on their placing, with the Grand Champion receiving twenty points and each subsequent placing receiving one less point down to one point for 20th Place.
 - b. The number of animals checked in for each cattle show division, either Bred & Owned or Owned, must equal 15% of the largest show or the points for that division will be reduced by 50%. In the divisions in which points are reduced, a maximum of ten animals will be placed in the ring.
 - c. Steer Profitability Contest: In order to earn Overall points at the National Classic, SPC participants must meet the contest requirements and their SPC entries must be a minimum of 50% Simmental. The total number of qualifying SPC entries must equal 15% of the largest National Classic show division or the points will be reduced by 50%. In the instance of reduced points, only the top ten animals will receive points towards Overall.
 - d. In the event a contestant has multiple entries earning Cattle Show or SPC points, only the points for the highest scoring entry will be used in tabulation of the Overall competition. The other animal(s) will still receive recognition and awards.
6. Cell phones are prohibited from all contests under all conditions. If a contestant uses a cell phone during a contest, he/she will be disqualified from the contest, his/her score will be pulled, and the contest will not count toward the educational contest requirement.

V. Age Divisions

1. A contestant's age division will be determined based on his/her age as of January 1, 2021.
 - a. At the Regional Classics:
 - Junior Division contestants are 8 to 15 years old, as of January 1, 2021.
 - Senior Division contestants are 16 to 21 years old, as of January 1, 2021.
 - b. At National Classic:
 - Junior Division contestants are 8 to 13 years old, as of January 1, 2021.
 - Intermediate Division contestants are 14 to 17 years old, as of January 1, 2021.
 - Senior Division contestants are 18 to 21 years old, as of January 1, 2021.
2. Contestants 22 years old as of January 1, 2021 will not be assigned to an age division and are therefore ineligible to place and/or earn points in the educational contests or towards the Overall competition.
 - a. These contestants will be required to complete in the Senior Division contests and are further required to participate in the four-contest minimum in order to compete in the Cattle Show and/or Showmanship.
 - b. Points earned in the Cattle Show and/or Showmanship will be awarded as noted in Section IV. However, these points will not count towards the Overall competition.
3. Novice Division participants must be 5 to 7 years old, as of January 1, 2021. Novice participants are not eligible to exhibit cattle, and there will be no contest placing or awards for the Novice Division.

VI. Recognition and Awards

1. To receive awards, a contestant must attend the entire awards ceremony. Exceptions to this rule may be approved by the AJSA Board of Trustees, provided an application for early release is submitted in writing at least 24 hours prior to the scheduled time of the awards ceremony. Emergency or special circumstances will be evaluated on a case-by-case manner.
 - a. If an early release request is approved and the contestant wishes to receive his/her awards, he/she is responsible for any shipping costs incurred.
 - b. A member of the AJSA Board of Trustees will communicate either the approval or denial of early release requests within 4 hours of the time the decision is made.
 - c. Contestants leaving the event before the conclusion of the awards ceremony without approval of an early release application will incur consequences at the discretion of the AJSA Board of Trustees.
2. At the Regional Classics, the Top 10 contestants in the Junior and Senior divisions will be recognized for each educational contest, Showmanship and Overall. At National Classic, the Top 20 contestants in the Junior, Intermediate and Senior divisions will be recognized for each educational contest, Showmanship and Overall.
3. In the event of a tie in the Overall competition, the tie-breakers are as follows:
 - 1st Tiebreaker: Cattlemen's Quiz Score
 - 2nd Tiebreaker: Calvin Drake Genetic Evaluation Quiz Score
 - 3rd Tiebreaker: Judging Contest Cumulative Score
 - 4th Tiebreaker: Sales Talk Score

VII. Cattle Show

1. Each contestant may enter up to nine unique head and may bring and exhibit a maximum of six unique head.
2. Cattle must be registered with the American Simmental Association as Purebred Simmental (7/8 Simmental or greater), Percentage Simmental (at minimum 1/2 Simmental but less than 7/8 Simmental), Simbrah (5/8 Simmental 3/8 Brahman) or Fullblood Simmental.
3. At all AJSA Classics, the Owned Cattle Show consists of the following divisions: Purebred Simmental Heifers, Purebred Simmental Cow/Calf Pairs, Percentage Simmental Heifers, Percentage Simmental Cow/Calf Pairs, Simbrah Heifers, Simbrah Cow/Calf Pairs, Fullblood Heifers, Fullblood Cow/Calf Pairs and Steers.
4. The Bred & Owned Show consists of all of the aforementioned divisions, plus Purebred Simmental Bulls, Percentage Simmental Bulls, Simbrah Bulls and Fullblood Bulls.
 - a. At National Classic, animals being entered in both the Bred & Owned Show and the Owned Show will incur separate fees for each show.
 - i. An animal entered in both the Bred & Owned Show and the Owned Show will count as only one head.
 - ii. Should an animal place in the Top 20 in both the Bred & Owned Show and the Owned Show, only the highest placing will earn points towards the Overall competition. Awards and recognition will be given for both entries.
 - b. At Regional Classics, an animal may be entered and shown in only one division. Bred & Owned entries will not compete, in any fashion, in the Owned Show. Animals that qualify as Bred & Owned may be shown in the Owned Show but cannot also be shown in the Bred & Owned Show.
 - c. A Bred & Owned heifer, steer or cow/calf pair must meet all of the following conditions:
 - The exhibitor is both the owner and the breeder on the current registration certificate.
 - The exhibitor is the sole and continuous owner of the entry since birth.
 - The exhibitor is the sole owner of the dam of the entry at the time the entry was conceived.
 - d. A Bred & Owned Bull is defined in Section X.

5. Cattle Check-In: During check-in, the exhibitor (or a representative of the exhibitor) must declare which of his/her entries are on site and should be checked in for the show. Proof of registration must be presented on all entries being shown. Any entry not checked in during this process will be considered a scratch.
 - a. Do not bring animals to cattle check-in. Steers must be weighed at the designated time.
 - b. Hard copies of registration papers are recommended, but online or electronic registration records through Herdbook Services will also be accepted.
 - c. Upon completion of cattle check-in, ASA Staff and/or AJSA Trustees will verify tattoos on a random 10% of the animals checked in. This will take place in the exhibitors' stalls. Any animal with a tattoo that does not match its registration will be automatically disqualified from the show.
6. The registration certificate for each entry must be issued in the name of the exhibitor or in the name of an ASA account for which the exhibitor is an authorized representative. The owner account of record must not be a suspended ASA account.
7. For all AJSA Classics, the ownership deadline is the date of entry. Final entries are due April 29 (or May 5 for those making late entries). Ownership must continue consecutively through the duration of the show. A transfer of ownership made after the time of entry may change that animal's show eligibility.
 - a. Note that it is important to plan ahead and complete cattle registration/transfers early. Registration will be delayed if DNA requirements have not been met for AI or embryo transfer animals.
 - b. Demand that any animal purchased is registered prior to the completion of the sale, especially if DNA is required for an animal that is result of AI or embryo transfer.
 - c. It is recommended to register/transfer animals online through Herdbook Services (herdbook.org). Paper cattle registration and transfer applications are processed on a first-come, first-served basis.
8. Each exhibitor must show his/her own animal(s), unless exhibitor substitution requirements are met. In the event that an exhibitor has multiple animals in the ring at the same time, he/she must have another contestant who is competing in the same AJSA Classic handle the additional animal(s).
9. An individual animal cannot be shown by multiple exhibitors. Exceptions apply when the official exhibitor of an animal has another entry in the ring at the same time (Section VII, Item 7) and when an exhibitor who enters/checks in only a bull entry and has been approved to use another exhibitor's animal in showmanship (Section XII, Item 4).
10. Only cattle being exhibited at the AJSA Classics will be allowed on the fairgrounds.
11. No artificial filling of animals, including pumping or drenching, will be allowed unless under the advisement of a licensed non-owner veterinarian. The AJSA will select an individual to monitor the area during the process. Anyone artificially filling an animal without approval of a licensed non-owner veterinarian will be removed from the show entirely.
12. Breeding cattle classes will consist of no more than 20 head with a maximum 60-day age spread. Steers will be shown by weight with no more than 20 head in a class. *ASA Staff reserves the right to combine classes in the event of single-entry occurrences.*
13. Once a class has entered the ring and the first entry has been put into motion, no further entries will be allowed to enter the ring.
14. If an animal gets loose in the show ring three times throughout the course of the show, that animal will be dismissed from the show. The exhibitor must be the sole handler of his/her animal(s) while in the show ring.
15. Cattle must be on exhibit at the fairgrounds through the completion of the last champion drive of the Cattle Show. Requests for early dismissal of cattle must be submitted, in writing, to the AJSA Board of Trustees before the start of the show. AJSA Trustees will inform exhibitors of the outcome of such a request following the decision.
16. All cattle are required to be in the barn by 8 am and to remain there until the set tie-out time.
17. All AJSA Classics are Progress Through Performance (PTP) Shows.
 - a. PTP data will be provided for the judge(s) to use in conjunction with phenotypic evaluation.
 - b. Grand and Reserve Grand Champions from each division will have DNA collected and tested for parental validation and genomic testing. DNA collection will be conducted or supervised by ASA Staff.
 - c. The show must conform to all PTP Show Guidelines.
18. Contestants are required to wear the official provided show shirts during the Cattle Show and Showmanship.
19. No farm/ranch signs or stall cards are permitted in the barns.
20. Exhibitor and animal substitutions may be allowed, per approval by the AJSA Board of Trustees, on the following bases:
 - a. Medical notes for exhibitors, submitted no later than 60 minutes prior to the Cattle Show, will be considered. Emergency cases will be handled at the discretion of the AJSA Board of Trustees. No exceptions will be made for non-medical reasons other than family emergencies.
 - b. In the event of an animal injury, illness or death after the entry deadline but prior to the event, an application for substitution may be submitted to the ASA Director of Youth Activities. An official note from a licensed, non-owner veterinarian must accompany this application.
 - c. In the event of an animal injury or illness on the site of the event, on-site ASA staff must approve the use of another animal for a contest. This approval must be accompanied by an evaluation of the original animal by a licensed, non-owner veterinarian.
 - d. Any animal previously deemed unfit for an event/contest must be reapproved by a non-owner veterinarian in order to later be shown in the Cattle Show or Showmanship.
 - e. In the event that a substitute exhibitor is needed, he/she must be an eligible participant of the corresponding AJSA Classic. The substitute exhibitor may not, in any case, exhibit more than the maximum number of head at one event, regardless of for whom they have been entered.

VIII. Heifer Show

1. All general Cattle Show rules apply to the Heifer Show.
2. Heifers must have been born on or after September 1, 2019 and prior to March 16, 2021.
3. If a heifer falls under these age guidelines but has a calf at side, she will be automatically moved to the appropriate cow/calf division and shown in the youngest class.

IX. Cow/Calf Show

1. All general Cattle Show rules apply to the Cow/Calf Show.
2. A pair must be shown with the cow's most recent natural calf at side, born on or after November 1, 2020.
3. The cow/calf divisions will be as follows: Purebred, Percentage, Simbrah and Fullblood.
 - a. Breed division will be assigned based solely on the breed composition of the cow.
 - b. The calf must be a minimum of 1/2 Simmental in order for the pair to be eligible.
 - c. A cow/calf pair may be shown as Bred & Owned only if both the cow and calf meet the Bred & Owned Show requirements.
4. A cow/calf pair counts only as one head against the limit, provided the calf is not being shown in its own individual class.
 - a. A calf at the side of a cow/calf pair has the option to show as an individual entry, provided the calf was born prior to March 16, 2021. The calf must be entered separately in the appropriate show division(s).
 - b. Entering the calf separately causes the calf to be counted as one head against the six head limit, and therefore the pair would count as two head.
5. All calves must be registered with ASA by the time of cattle check-in. Calves must also be properly tattooed.
6. Within each breed division, pairs will be shown in two groups:
 - Cows born in 2019, plus any female eligible for the Heifer Show with a calf at side
 - Cows born in 2018 or earlier

ASA Staff reserves the right to combine these classes in the event of single-entry occurrences.
7. Grand and Reserve Grand Champions in each cow/calf division will receive awards.

X. Bull Show

1. All general Cattle Show rules apply to the Bull Show.
2. There will be only a Bred & Owned Bull Show.
3. Bred & Owned bulls born on or after September 1, 2019 and before March 16, 2021 are eligible. There will be no class for two-year-old bulls.
4. Bred & Owned bulls must be bred by the junior member/exhibitor, but may be jointly owned with an adult/farm, provided that the junior exhibitor is the sole breeder, original owner of record, and is officially recorded as a current owner/co-owner of the bull.
5. All bulls twelve months of age and older must be shown with a nose lead or ring.

XI. Steer Show

1. All general Cattle Show rules apply to the Steer Show.
2. All steers must be registered with ASA and must be at least 50% Simmental. There will be no breed divisions in the Steer Show.
3. Steers born on or after January 1, 2020 and prior to March 16, 2021 are eligible.
4. Weights will be recorded at the designated time of steer weigh-in.
 - a. Steer classes will be broken by weight.
 - b. Weights will be provided to the judge(s) for use in their evaluation.
 - c. No weigh-backs will be taken.
5. There will be two divisions of steers: Prospect Steers (under 900 lbs.) and Progress Steers (900 lbs. and over). Classes may be broken further within these divisions. *ASA Staff reserves the right to combine these classes in the event of single-entry occurrences.*

XII. Showmanship

1. All applicable general Cattle Show rules apply to Showmanship.
2. Showmanship will be non-fit. Adhesives and paints may not be used.
3. The same animal must be used for all phases of the competition. Each exhibitor must use his/her own animal, with an exemption applying to any exhibitor who enters/checks in only a bull and meets the requirements highlighted in Section XII, Item 4.
4. Bulls may not be used in Showmanship. An exhibitor who enters and/or checks in ONLY a bull may apply for approval by the AJSA Board of Trustees to use another exhibitor's animal in Showmanship.
 - a. Written application must be received by the ASA Director of Youth Activities before 7 pm on the day of check-in.
 - b. Any exhibitor who checks in a heifer, cow/calf pair or steer is not eligible for this exemption.
 - c. Any exhibitor who checks in no cattle is not eligible for this exemption.
 - d. An animal may not be used by multiple exhibitors in Showmanship at the same AJSA Classic.
 - e. An on-site representative of ASA or the AJSA Board of Directors will communicate the approval or denial of application within 24 hours of the conclusion of check-in.
5. Any contestant who wishes to compete in Showmanship must have the animal entered in the Cattle Show and be the exhibitor of the animal being used in Showmanship, unless substitution rules are met and approved by the AJSA Board of Trustees.
6. Either the cow or calf from a cow/calf pair may be used for Showmanship. The other half of the pair must remain in the stalls during the competition.
7. Exhibitors are required to wear the corresponding official AJSA Classic shirt in Showmanship.
8. Once the first animal has been put on the move, no further entries will be allowed to enter the ring. If an exhibitor misses his/her Showmanship heat, that exhibitor will not be allowed into a later heat and will effectively be disqualified from the contest.
9. ASA Staff reserves the right to adjust Showmanship heats after they have been posted.

XIII. Judging Contest

1. A committee of official judges shall select and place all classes and listen to all oral reasons. At Regional Classics, the Judging Contest shall consist of a minimum of four classes. At National Classic, the Judging Contest shall consist of a minimum of five classes. Performance data will be used at the officials' discretion.
2. At Regional Classics, Juniors will give one set of reasons and answer one set of questions. Seniors will give two sets of reasons and answer one set of questions.
3. At National Classic, Juniors and Intermediates will give one set of reasons and answer one set of questions. Seniors will give two sets of reasons and answer one set of questions.
4. Each Judging Contest class, including questions and reasons, will be worth a maximum of 50 points.
5. Contestants will be allowed a maximum of 12 minutes to judge and place each class. There will be a two-minute warning issued to signal the impending conclusion of each class.
6. Cattle may be judged on halter or un-haltered in pens. Close inspection will not be allowed unless directed by the official committee or its representatives.
7. Contestants must remain with their assigned groups throughout the contest unless otherwise directed by their group leader(s) or contest officials.
8. Any apparel – including but not limited to jackets and caps – identifying a contestant's farm/ranch affiliation or collegiate, FFA, 4-H or other competitive judging team is prohibited while giving reasons.
9. No parents or advisors shall be allowed in the Judging Contest area prior to or during the contest.
10. While the contest is in progress, there shall be no conferring between contestants or between parents and/or advisors and contestants. Any violation of this rule is grounds for disqualification of those contestants.
11. Contestants must provide their own note-taking material for use during the Judging Contest.
12. In all age divisions, ties will be broken on the basis of Reasons scores then Questions scores. Should a tie still exist, final placing will be decided by a coin flip.
13. Once a contestant turns in his/her marked card/Scantron to a group leader or contest official, he/she will not be allowed to have the card/Scantron back.
14. Any unmarked class will be scored as a zero. Similarly, any class with multiple placing markings will be scored as a zero.
15. Contestants must complete the entire Judging Contest during the schedule time, including questions and reasons, in order for the contest to count towards the educational requirement to show in the Cattle Show and/or Showmanship.

XIV. Cattlemen's Quiz

1. Cattlemen's Quiz will consist of 30 questions plus 5 tiebreaker questions.
2. Contestants will have one hour to complete the quiz. After thirty minutes have passed, contestants will be notified of the remaining time at ten-minute intervals.
3. Primary resources for quiz questions will be listed in a study guide, available at www.juniorsimmental.org on approximately May 1. *The 2020 Study Guide is available prior to this date.*
4. Once the first quiz has been turned in, no other contestants will be allowed to begin the quiz.
5. Contestants may not bring notes, books or reference materials into the testing area. All materials will be provided, including quiz questions, answer sheets and writing utensils. Highlighters are permitted but will not be provided.
6. Conferring with other contestants in the testing area, use of notes, or any other form of cheating will be grounds for disqualification. In the event a contestant is disqualified, the contest will not count towards his/her education requirement for participation in the Cattle Show and/or Showmanship.
7. Ties will first be broken according to scores on five additional, clearly marked tiebreaker questions. If a tie still remains, it will be broken by order of finish.
8. Once a contestant turns in his/her answer sheet, he/she will not be allowed to have it returned. Each contestant may keep his/her copy of the quiz.

XV. Calvin Drake Genetic Evaluation Quiz

1. Calvin Drake Genetic Evaluation Quiz will consist of 30 questions plus 5 tiebreaker questions.
2. Contestants will have one hour to complete the quiz. After thirty minutes have passed, contestants will be notified of the remaining time at ten-minute intervals.
3. Primary resources for quiz questions will be listed in a study guide, available at www.juniorsimmental.org on approximately May 1. *The 2020 Study Guide is available prior to this date.*
4. Once the first quiz has been turned in, no other contestants will be allowed to begin the quiz.
5. Contestants may not bring notes, books or reference materials into the testing area. All materials will be provided, including quiz questions, answer sheets and writing utensils. Highlighters are permitted but will not be provided. Calculators are not permitted.
6. Conferring with other contestants in the testing area, use of notes, or any other form of cheating will be grounds for disqualification. In the event a contestant is disqualified, the contest will not count towards his/her education requirement for participation in the Cattle Show and/or Showmanship.
7. Ties will first be broken according to scores on five additional, clearly marked tiebreaker questions. If a tie still remains, it will be broken by order of finish.
8. Once a contestant turns in his/her answer sheet, he/she will not be allowed to have it returned. Each contestant may keep his/her copy of the quiz.

XVI. Sales Talk

1. Sales Talk uses a live setting complete with animal, photo or video and potential buyers. This contest is a mock sales scenario. Its purpose is to evaluate the effectiveness of the presentation and the contestant's ability to merchandise cattle.
2. Requirements, allowances and limitations will apply to the materials a contestant uses for Sales Talk.
 - a. Required: A registration paper matching the animal or genetics being sold.
 - b. Required: One of the following – Live animal entry, photo of a SimGenetics animal, video of a SimGenetics animal.
 - i. If using a photo, it may not be larger than 8" x 10".
 - ii. If using a video, it may not exceed one minute in length, must display footage of only the animal being sold, and may not include audio. No other information on the device may be presented.
 - iii. A contestant must provide his/her own device for a video presentation.
 - c. Optional: Updated BOLT EPDs from Herdbook Services for the animal being sold may be included.
 - d. A planned mating printout from Herdbook Services is required for contestants who wish to sell embryos. A planned mating printout for the animal being sold is optional for other contestants.
 - e. Limitations: A contestant's score will be reduced by 50% if additional materials are presented to the Sales Talk judges. This includes, but is not limited to: Business cards, sale catalogs, additional photos or registration papers, and any item displaying a farm or ranch logo.
3. Sales Talk will be a maximum of seven minutes in length. A two-minute warning will be given in each round.
4. Each contestant must sell his/her own animal or genetic package, or a photo or video of an animal or genetics package he/she owns.
5. If using a cow/calf pair for Sales Talk, only the cow or calf may be in the contest area. Further, only one registration paper may be presented to the judges. The other half of the pair must remain in the stalls.
6. If using a live animal in Sales Talk, another exhibitor from that AJSA Classic must handle the animal.
7. Sales Talk is a no-fit contest.
8. No animal or genetic package can be used in the same age division of the contest by multiple contestants.
9. Each contestant is required to provide the judges with a registration certificate (and a planned mating printout, if selling embryos) for the animal or genetics being sold. The judges will use these materials to evaluate the accuracy of pedigree and EPD information provided by the contestant, as well as to ask questions. The certificate will be returned to the contestant at the conclusion of his/her Sales Talk.

10. Contestants will be judged on Animal Knowledge (25%), Organization/Style (25%), Poise and Delivery (25%) and Overall Effectiveness (25%). The Sales Talk score sheet is available at juniorsimmental.org.
11. Sales Talk judges will be rotated within each age division to ensure more uniform scoring.
12. Ties will be broken first by Overall Effectiveness scores, then Animal Knowledge, then Organization/Style, then Poise and Delivery. If a tie still remains, a winner will be selected by coin flip.
13. There will be a designated holding area for cattle and contestants one round prior to their designated Sales Talk time. Only cattle being used for the contest will be allowed in the holding area.
14. If a contestant misses his/her scheduled time, he/she may be added to the end of the contest schedule and the contest will still count towards the educational requirement. A review by the AJSA Board of Trustees will determine whether the contestant is eligible to place in the contest.
15. Judges are required to complete comment sheets, and these comments are available to participants following the conclusion of the awards ceremony. Scores will be removed.

XVII. Public Speaking

1. **Senior and Intermediate Divisions.** Public Speaking is an extemporaneous speaking contest for the Senior Division at Regional Classics and for the Intermediate and Senior Divisions at National Classic.
 - a. Each contestant must report to the preparation room at or before his/her scheduled time to select a topic. Topics will be pertinent to agriculture and/or the beef industry. Three possible topics will be drawn at random, and the contestant will choose one of these on which to prepare and give a speech.
 - b. After selecting a topic, each contestant will receive a packet of related information, two 3x5 note cards and a writing utensil. No additional reference materials are allowed in the contest area.
 - c. Preparation time is limited to thirty minutes. After thirty minutes, contestants must return all informational materials and will be escorted/directed to the public speaking rooms to begin speaking.
2. **Junior Division.** Public Speaking is a prepared speaking contest for the Junior Division at all AJSA Classics.
 - a. Each contestant is asked to prepare a speech on one of three topics offered by AJSA. Topics will be available on or before April 1, 2021 at www.juniorsimmental.org. There are three topics each for the Regional Classics and National Classic.
 - b. Contestants are allowed to use two 3x5 note cards, with only handwritten notes, when speaking.
 - c. Contestants must check in with contest officials at or before their scheduled speaking time.

The following Public Speaking rules apply to ALL age divisions.

3. Speeches should be 3 to 7 minutes in length. Time elapsed will be indicated by a timekeeper at the 3-minute, 5-minute and 7-minute marks. Contestants who finish speaking before three minutes or after seven minutes have elapsed will be penalized one point per second over or under the target time.
4. Following the speech, time will be allowed for questions from the judges. This question-and-answer period does not count towards the speech time.
5. Contestants will be scored on: Subject Knowledge (20%), Organization (10%), Presentation (40%), Response to Questions (20%) and General Effectiveness (10%).
6. Public Speaking judges will be rotated within each age division to ensure more uniform scoring.
7. Ties will be broken by Overall Effectiveness scores then, if needed, Presentation scores. If further ties remain, they will be broken by scores in Subject Knowledge, then Response to Questions, and finally Organization. If a tie still remains, a winner will be selected by coin flip.
8. If a contestant misses his/her scheduled time, he/she may be added to the end of the contest schedule and the contest will still count towards the educational requirement. A review by the AJSA Board of Trustees will determine whether the contestant is eligible to place in the contest.
9. Judges are required to complete comment sheets, and these comments are available to participants following the conclusion of the awards ceremony. Scores will be removed.

Additional Competitions – National Classic Only

XVIII. Photography Contest

1. Only photos taken by AJSA members are eligible. Each entry must be a photo taken by the entering member.
2. Photos must be taken between August 1, 2020 and the contest deadline (June 1, 2021).
3. Photos must be 8"x10" and mounted on 10"x13" black foam core board. Contestants must attach a completed entry form, available at juniorsimmental.org, to the back of each photo entry.
4. A maximum of four entries per contestant is allowed.
5. For judging purposes, photos will be broken into four categories: SimGenetics Cattle, People, Landscape and General Agriculture.
6. Winning photo contestants must provide the original, unaltered, digital copy of their photographs to the ASA Director of Youth Activities.
7. Photography Contest entries must be postmarked by June 1, 2021 to the ASA office located at One Genetics Way, Bozeman, Montana, 59718.
8. All entries will be on display at the 2021 AJSA National Classic.
9. Contestants do not need to be present at National Classic to win.

XIX. State Displays

1. State junior associations are encouraged to use trade show booths or live cattle displays to promote their state activities.
2. The display area is to be focused on the promotion Simmental/Simbrah cattle, state association activities and/or upcoming SimGenetics-related events. Promotion of individual farms or ranches is not allowed, and no private advertising of any enterprise may be used in the display.
3. Location of the display area is dependent on the availability of space.
4. Displays are to be in place by 3 pm on Sunday, June 27 and must remain in place until at least the beginning of the National Classic awards banquet.
5. At the awards banquet, recognition will be given to the state with the best combination of a promotional booth and cattle display. Only states with a promotional booth are eligible. An individual or committee will be assigned to select a winner.

XX. Interview Competition

This contest does not count towards the Overall competition.

1. Interview Competition offers participants the opportunity to prepare an effective résumé and cover letter and to enhance their interview skills in a live setting mock interview.
2. Contestants must be 15 to 21 years old as of January 1, 2021 and must be entered at the 2021 AJSA National Classic to compete in the Interview Competition.
3. AJSA will allow each contestant to apply for the job of his/her choice, provided that job is within the agriculture industry. A position description of the job that is being applied for must be included with the contestant's application. These position descriptions must be realistic and may be pulled from actual job postings, taken from similar contests, created by the contestant or an advisor/teacher/coach, etc.
4. Résumés, cover letters, and position descriptions are due June 1, 2021 via email to ajsa@simmgene.com.
5. Interviews will take place during the scheduled time at the AJSA National Classic. A full schedule of interviews will be available during contestant check-in. Interviewees must be present at National Classic to compete.
6. Depending on the number of applicants, contest judges may limit the number of interviews conducted after reviewing the applications. In this instance, contest finalists will be invited to the scheduled Interview Competition time listed on the National Classic schedule.
7. Scoring will be based on Interview (25%), Résumé (25%) and Cover Letter (25%). Comment sheets from the judges will be available for contestants following the National Classic awards banquet.
8. Only the contestant, judges, and ASA staff members are allowed in the interview setting.
9. Scholarships will be awarded to the contest winner and runner-up during the National Classic awards banquet. This contest, however, does not count towards the AJSA National Classic Overall competition.

XXI. Herdsman of the Year

1. The AJSA Herdsman of the Year award is an honor bestowed upon one AJSA member at the National Classic each summer. This award is intended for an individual who commands the respect of both juniors and adults in the Simmental industry and upholds the honor and dignity of a present and future cattleman or cattlegirl. The nominee's pride in their cattle, both in the show ring and at home, should be evident to fellow members across the Simmental industry. A positive attitude, willingness to help out wherever needed, and diligent work ethic are of the utmost necessity in candidates for this prestigious honor.
2. ASA and AJSA members are encouraged to nominate junior members they deem suitable for and deserving of this award. Nominees must be active AJSA members, ages 16 to 21 as of January 1 of the current year, and in attendance at the National Classic.
3. The AJSA Herdsman of the Year selection committee will be comprised of a minimum of three individuals from the ASA Board and ASA Staff in attendance at the National Classic. Individuals on the selection committee must have no family ties with those nominated for the award.
4. Nomination forms will be available on the AJSA Facebook page prior to National Classic and will also be provided at the National Classic. Completed nominations must be submitted to the ASA Director of Youth Activities no more than 24 hours after the completion of contestant check-in.
5. The AJSA Herdsman of the Year will be recognized at the National Classic awards banquet.

XXII. Conduct and Liability

1. Disciplinary Action
 - a. Conduct:
 - i. All junior members of the ASA in attendance at the 2021 Regional and/or National Classics are expected to conduct themselves in a manner becoming of a junior member of ASA and abide by the on-site directives of the host state.
 - ii. Violations of the above standard include but are not limited to: misrepresentation of animals, vandalism, theft, fighting, unsportsmanlike conduct, failure to comply with the directives of officials, being in possession or under the influence of intoxicating beverages or other prohibited substances on or about the grounds, or willful violation of rules.
 - iii. Persons with unnecessary, unruly, or overly aggressive behavior will be banned from AJSA events for one year.
 - iv. Witnessing of any violation or misconduct must be submitted in writing, with proof, to the ASA Executive Vice President for review and any action to be taken. If as a result of the Executive Vice President's investigation, with written concurrence of any two members of the ASA Executive Committee, he shall file with the ASA Executive Committee charges in writing against the member based upon the information and investigation, following ASA's Rule and Bylaws Section 2.F: Charges Against Members.
 - b. Hearing:
 - i. If an investigation deems a hearing is necessary, the process will follow ASA's Rules and Bylaws Section 2.G: Hearings.
2. Liability Provision
 - a. All contestants must supply the ASA Staff with a signed release statement from parents or legal guardian before being allowed to participate. This release statement will be provided on the website to download, complete and email to ajsa@simmgene.com prior to participation in the 2021 AJSA Classics.

XXIII. COVID-19/Pandemic Restrictions and Rules

1. The 2021 AJSA Classics will be conducted in compliance with all federal, state, local, and facility health and Covid-19 laws, regulations, restrictions, guidance directives, or ASA requirements ("Covid-19 Restrictions"). Every contestant and attendee will be required to comply with all Covid-19 Restrictions or be disqualified from the event and removed from the grounds.
2. Every contestant and attendee may be required to execute additional release agreements and waivers related to Covid-19 prior to being allowed to participate in or attend a 2021 AJSA Regional or National Classic ("Release and Waiver Requirements").
3. The failure of any contestant or attendee to fully comply with all Covid-19 Restrictions and/or Release and Waiver Requirements shall be grounds for disqualification and removal from the grounds.
4. Given the fluid nature of the Covid-19 outbreak and that the possibility of additional restrictions may be necessary prior to or during the 2021 AJSA Classics, ASA and AJSA reserve the right to impose any additional restrictions or requirements as may be deemed necessary, including cancellation of any or all of the 2021 AJSA Classics, at any point in time.