

2018-2019 AJSA Steer Profitability Competition

Description of Project: The AJSA Steer Profitability Competition (SPC) is designed to provide junior members meaningful exposure to the opportunities and challenges associated with cattle feeding. The SPC will not only allow participants to measure and compare the profitability of their own animal(s), but of greater importance, it will introduce young beef enthusiasts to peers, mentors, industry advocates, and experiences that are exceedingly difficult to acquire for any beef producer. Participants in the SPC program will be powerful voices as they transition from junior membership to adults in the beef industry.

Entrant agrees to:

- 1) Hold an active AJSA Membership.
- 2) All deadlines and cattle requirements.
- 3) Forfeit possession of all animals.
- 4) SPC is a terminal contest.
- 5) Participate in mandatory on-line monthly meetings and return monthly feedback.
- 6) Informational meeting 9/25/18 at 6 pm Mountain time.
- 7) Animals must be owned and entered by 9/28/18.

Animal Requirements:

- 1) May enter up to 3 steers per entry form (1, 2, or 3 head acceptable). Pens of 3 should be entered on the same entry form.
- 2) No heifers accepted in the SPC.
- 3) Entry fee is \$50/head.
- 4) Animal(s) must be entered in the ASA database.
- 5) Minimum of one parent animal registered in ASA database.
- 6) Birth date range: 1/15/18 to 4/15/18.
- 7) Weaning date range: 8/15/18 to 10/15/18.
- 8) Castration must occur prior to weaning.
- 9) Steers must weigh 500 to 750 pounds at delivery.
- 10) No horns. Steers must be polled or dehorned.
- 11) Any breed compositions welcome if they meet the above requirements.

Health/Preconditioning Requirements

- 1) Consult with a veterinarian to ensure an effective vaccination protocol prior to the feedyard.
- 2) Internal dewormer by 10/15/18.
- 3) Each steer must test BVD-PI negative (test results due by 10/15/18 to ASA office).
- 4) Health papers required for interstate shipment.
- 5) Healthy calves only.
- 6) ASA screener has right to reject unhealthy animals.
- 7) Feedyard implant strategy solely a feedyard decision.
- 8) All steers will be vaccinated upon entry into the feedlot.

Animal Delivery

- 1) ASA will coordinate collection route.
- 2) **Attempt** to keep max distance less than 250 miles.
- 3) Entrant responsible for delivery to collection point.

Financial Responsibilities of Entrant

- 1) Entry fee of \$50/head.
- 2) Delivery of animal(s) to regional collection point.

- 3) Monthly feed and health bill.
- 4) Pre-harvest death or injury of animal(s) may occur.
- 5) Potential risk management fees associated.

Feedyard Specifics

- 1) Feedlot at discretion of ASA.
- 2) Feedlot placement approximately November 1, 2018.
- 3) All decisions at the discretion of feedyard management.

Harvest Location

- 1) Plant determined by feedlot.
- 2) Harvest will occur approximately May 2019.
- 3) Date at discretion of feedyard management.

Determination of Animal Profitability

- 1) Initial valuation: weight and USDA AMS.
- 2) Costs accrued from delivery through harvest.
- 3) Initial valuation included in total accrued costs.
- 4) Final valuation based on total carcass price.
- 5) Base carcass price, premiums, and discounts averaged over SPC harvest period for the purposes of the competition.
- 6) Marketed and paid on grade and yield basis.
- 7) SPC Profitability = Final Valuation – Accrued Costs.

Results and Awards

- 1) 2019 National Classic Awards Banquet, Louisville, KY.
- 2) Awards for top three animals overall.
- 3) Awards for the top three Pens of 3 overall.
- 4) Award for top monthly feedback participant.
- 5) Additional awards at the discretion of ASA/AJSA.

Information Return to Entrants

- 1) Monthly e-meeting. Required participation.
- 2) Regular reports regarding feedyard performance.
- 3) Final feedyard and carcass performance.

Disclaimer

- 1) ASA and staff, the feedyard and staff, the trucking firm and staff, and all other parties involved in the AJSA SPC are not responsible for injury, illness, or pre-harvest death of animals involved.
- 2) Entrants may lose money during their participation with the AJSA SPC. All parties involved will make an effort to minimize this risk, however any losses or bills are the responsibility of the entrant.